#### Aeluma, Inc. 11,010,002 shares of Common Stock

This Prospectus Supplement No.3 (the "Prospectus Supplement") updates and supplements the prospectus of Aeluma, Inc., a Delaware corporation (the "Company," "we," "us," or "our") dated January 5, 2023, as amended (the "Prospectus"), with the following attached document which we filed with the Securities and Exchange Commission:

Our Quarterly Report on Form 10-Q for the nine months ended March 31, 2023, filed with the Securities Exchange Commission on May 15, 2023. A.

This Prospectus Supplement should be read in conjunction with the Prospectus, which is required to be delivered with this Prospectus Supplement. This Prospectus Supplement updates, amends and supplements the information included in the Prospectus. If there is any inconsistency between the information in the Prospectus and this Prospectus Supplement, you should rely on the information in this Prospectus Supplement.

This Prospectus Supplement is not complete without, and may not be delivered or utilized except in connection with, the Prospectus, including any amendments or supplements to it.

The purchase of the securities offered through the Prospectus involves a high degree of risk. Before making any investment in our common stock and/or warrants, you should carefully consider the risk factors section beginning on page 6 of the Prospectus.

You should rely only on the information contained in the Prospectus, as supplemented or amended by this Prospectus Supplement and any other prospectus supplement or amendment thereto. We have not authorized anyone to provide you with different information. Neither the Securities and Exchange Commission nor any state securities commission has approved or disapproved of these securities or passed upon the adequacy or accuracy of the Prospectus. Any representation to the contrary is a criminal offense. The date of this Prospectus Supplement is May 18, 2023 **Index to Filings** The Company's Quarterly Report on Form 10-O filed with the Securities Exchange Commission on May 15, 2023 Annex A UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549 FORM 10-Q ☑ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2023

OR

☐ TRANSITION REPORT PURSUANT TO PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission File Number: 000-56218

# AELUMA, INC.

(Exact Name of Registrant as Specified in Charter)

Delaware 85-2807351 (State or Other Jurisdiction (I.R.S. Employer of Incorporation) Identification No.)

27 Castilian Drive Goleta, California 93117

(Address of Principal Executive Offices)

(805) 351-2707 (Registrant's telephone number, including area code)

# Copies to:

# Hunter Taubman Fischer & Li LLC 48 Wall Street, Suite 1100 New York, NY 10005

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of exchange on which registered
None	-	-
Indicate by check mark whether the registrant (1) has filed al months (or for such shorter period that the registrant was requ		
Indicate by check mark whether the registrant has submitt (§232.405 of this chapter) during the preceding 12 months (o		
Indicate by check mark whether the registrant is a large ac company. See the definitions of "large accelerated filer," "acc		
Large accelerated filer □ Non-accelerated filer □	Accelerated filer Smaller reporting company Emerging growth company	
If an emerging growth company, indicate by check mark if t accounting standards provided pursuant to Section 13(a) of the		n period for complying with any new or revised financial
Indicate by check mark whether the registrant is a shell comp	pany (as defined by Rule 12b-2 of the Exchange Act). Yes I	□ No ⊠
As of May 10, 2023, there were 12,817,500 shares of the issper share, outstanding.	suer's common stock, \$0.0001 par value per share, outstar	nding and no share of preferred stock, \$0.0001 par value

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# PART I – FINANCIAL INFORMATION

# ITEM 1. FINANCIAL STATEMENTS

# Aeluma, Inc. and Subsidiary Consolidated Balance Sheets

		March 31, 2023 inaudited)	June 30, 2022
Assets			
Current assets:			
Cash	\$	4,857,255	\$ 3,740,722
Deferred compensation, current portion		268,196	662,464
Prepaids & other current assets		199,360	 27,662
Total current assets		5,324,811	4,430,848
Property and equipment:			
Equipment		797,995	619,613
Leasehold improvements		541,559	4,666,462
Accumulated depreciation		(242,475)	(96,987)
Total fixed assets		1,097,079	986,988
Intangible assets, net		10,583	12,833
Right of use asset - facility		382,463	476,370
Deferred compensation, long term portion		-	11,034
Other assets		13,014	13,014
Total assets	\$	6,827,950	\$ 5,931,087
Liabilities and stockholders' equity			
Current liabilities:			
Accounts payable	\$	457,648	\$ 114,100
Accrued expenses & other current liabilities		167,282	101,351
Lease liability, current portion		160,882	156,988
Total current liabilities		785,812	372,439
Lease liability, long term portion		337,888	458,705
Commitments and contingencies		-	-
Total liabilities		1,123,700	831,144
Stockholders' equity:			
Preferred stock, par value \$0.0001, 10,000,000 authorized, none issued and outstanding.		_	-
Common stock, par value \$0.0001, and 50,000,000 shares authorized, 12,247,334 and 10,650,002 shares issued and outstanding at			
March 31, 2023 and June 30, 2022, respectively.		1.225	1,066
Additional paid-in capital		13,456,900	8,781,361
Accumulated deficit		(7,753,875)	(3,682,484)
Total stockholders' equity		5,704,250	5,099,943
Total liabilities and stockholders' equity	\$	6,827,950	\$ 5,931,087

The accompanying notes are an integral part of these financial statements

Aeluma, Inc. and Subsidiary Consolidated Statements of Operations (unaudited)

	Three Months Ended March 31,			nths Ended ch 31,
	2023	2022	2023	2022
Revenue	\$ -	\$ -	<b>\$</b> -	<b>\$</b> -
Operating expenses:				
Research & development	428,748	343,133	1,650,281	619,174
General & administrative	841,614	446,977	2,000,011	1,192,810
Facility	103,505	99,086	352,476	314,901
Insurance	 94,629	81,219	287,309	243,120
Total expenses	1,568,496	970,415	4,290,077	2,370,005
Loss from operations	 (1,568,496)	(970,415)	(4,290,077)	(2,370,005)
Other income:	<u> </u>		<u> </u>	
Sub-lease rental income & other income	107,426	55,689	217,942	227,589
Interest income	269	349	744	1,694
Total other income	107,695	56,038	218,686	229,283
	 		<u> </u>	
Loss before income tax expense	(1,460,801)	(914,377)	(4,071,391)	(2,140,722)
Income tax expense	 _			<u>-</u> _
Net loss	\$ (1,460,801)	\$ (914,377)	\$ (4,071,391)	\$ (2,140,722)

Basic and diluted loss per share	\$ (0.13)	\$ (0.09)	\$ (0.37)	5	(0.20)
Weighted average common shares outstanding - basic and diluted	11,518,154	10,650,002	10,983,045		10,650,002

The accompanying notes are an integral part of these financial statements

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# Aeluma, Inc. and Subsidiary Consolidated Statement of Stockholders' Equity For the Three and Nine Months Ended March 31, 2023 and 2022 (unaudited)

	Common Stock			Additional paid-in	Acc	umulated	Ste	Total ockholders'
	Shares	A	mount	capital	1	Deficit		Equity
Balance, January 1, 2023	11,317,002	\$	1,132	\$ 10,685,361	\$ (	(6,293,074)	\$	4,393,419
Issuance of common stock, net of offering costs of \$146,470	930,332		93	2,644,437		-		2,644,530
Stock-based compensation	-		-	127,102		-		127,102
Net income					(	(1,460,801)		(1,460,801)
Balance, March 31. 2023	12,247,334	\$	1,225	\$ 13,456,900	\$ (	(7,753,875)	\$	5,704,250
Balance, January 1, 2022	10,650,002	\$	1,066	\$ 8,607,018	\$ (	(1,457,267)	\$	7,150,817
Stock-based compensation	-		-	41,114		-		41,114
Net loss			-			(914,377)		(914,377)
Balance, March 31, 2022	10,650,002	\$	1,066	\$ 8,648,132	\$ (	(2,371,644)	\$	6,277,554
				Additional				Total
	Commo	n Sto	ek	paid-in	Acc	umulated	St	ockholders'
	Shares	A	mount	capital	apital Deficit			Equity
Balance, July 1, 2022	10,650,002	\$	1,066	\$ 8,781,361	\$ (	(3,682,484)	\$	5,099,943
Issuance of common stock, net of offering costs of \$270,855	1,447,332		144	4,071,001		-		4,071,145
Issuance of shares for services	150,000		15	299,985		-		300,000
Stock-based compensation	-		-	304,553		-		304,553
Net loss	<u>-</u>		<u>-</u>		(	(4,071,391)		(4,071,391)
Balance, March 31, 2023	12,247,334	\$	1,225	\$ 13,456,900	\$ (	(7,753,875)	\$	5,704,250
Balance, July 1, 2021	10,535,002	\$	1,054	\$ 8,415,432	\$	(230,922)	\$	8,185,564
Issuance of shares of common stock for cash, net of \$23,070 in offering costs	115,000		12	206,918		-		206,930
Other offering costs	-		-	(45,000)		-		(45,000)
Stock-based compensation	-		-	70,782		-		70,782
Net loss			_		(	(2,140,722)		(2,140,722)
Balance, March 31, 2022	10,650,002	\$	1,066	\$ 8,648,132	\$ (	(2,371,644)	\$	6,277,554

The accompanying notes are an integral part of these financial statements

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# Aeluma, Inc. and Subsidiary Consolidated Statements of Cash Flows For the Nine Months Ended March 31, 2023 and 2022 (unaudited)

	Nine Mont	
	2023	2022
Operating activities:		
Net loss	\$ (4,071,391)	\$ (2,140,722)
Adjustments to reconcile net loss to net cash used in operating activities:		
Issuance of shares for services	300,000	-
Amortization of deferred compensation	405,302	497,302
Partial refund of facility lease deposit	-	52,055
Stock-based compensation expense	304,553	70,782
Depreciation and amortization expense	147,738	52,182
Change in prepaids & other current assets	(171,698)	(84,094)
Change in accounts payable	343,548	30,408
Change in accrued expenses & other current liabilities	42,915	105,248
Net cash used in operating activities	(2,699,033)	(1,416,839)
Investing activities:		
Purchase of equipment	(178,382)	(285,382)
Payment for leasehold improvements	(77,197)	(431,117)
Net cash used in investing activities	(255,579)	(716,499)
Financing activities:		
Proceeds from Private Placement	4,071,145	206,930

Payment of other offering costs  Net cash provided by financing activities	4,071,145	(45,000) 161,930
Net change in cash	1,116,533	(1,971,408)
Cash, beginning of period	3,740,722	6,787,250
Cash, end of period	<b>\$</b> 4,857,255	\$ 4,815,842

The accompanying notes are an integral part of these financial statements

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# Aeluma, Inc. and Subsidiary Notes to Consolidated Financial Statements (unaudited)

#### Note 1 - The Company

Aeluma is headquartered in Goleta, California. The Company is engaged in the research and development of infrared (IR) optical sensors to disrupt the market for IR sensors, and using its proprietary technology aims to produce a much higher performance alternative to today's low-cost sensors at much lower prices than would otherwise be possible. The focus of the Company will be the image sensor market. Initial efforts hope to penetrate the 3D imaging and sensing (mobile and consumer, defense and aerospace, industrial, medical, auto) and LiDAR (robotic vehicles, advanced driver assistance systems vehicles (ADAS), topography, wind, industrial) markets.

We were originally incorporated as Parc Investments, Inc. in the State of Delaware on August 21, 2020. Prior to the Merger (as defined below), we were a "shell company" (as defined in Rule 12b-2 under the Securities Exchange Act of 1934, as amended (the "Exchange Act")).

On June 22, 2021, our board of directors and all of our pre-Merger stockholders approved a restated certificate of incorporation, which was effective upon its filing with the Secretary of State of the State of Delaware on June 22, 2021 and through which we changed our name to "Aeluma, Inc." On June 22, 2021, our board of directors also adopted restated bylaws.

On June 22, 2021, Biond Photonics, Inc., a privately held California corporation ("Biond Photonics") merged with and into our wholly-owned subsidiary, Aeluma Operating Co., a corporation formed in the State of Delaware on June 22, 2021 ("Acquisition Sub"). Pursuant to this transaction (the "Merger"), Acquisition Sub was the surviving corporation and remained our wholly-owned subsidiary, and all the outstanding stock of Biond Photonics was converted into shares of our common stock.

As a result of the Merger, we acquired the business of Biond Photonics and continued the existing business operations of Biond Photonics as a public reporting company under the name Aeluma, Inc. In conjunction with the merger transaction, the company changed its year end to June 30. Biond Photonics was incorporated in February 2019.

# Merger Agreement

On June 22, 2021, Parc Investments, Inc., Acquisition Sub and Biond Photonics entered into an Agreement and Plan of Merger and Reorganization (the "Merger Agreement"). Pursuant to the terms of the Merger Agreement, on June 22, 2021 (the "Closing Date"), Biond Photonics merged with and into Acquisition Sub, with Acquisition Sub continuing as the surviving corporation and our wholly-owned subsidiary.

As a result of the Merger, we acquired the business of Biond Photonics, a California corporation, doing business as Aeluma. At the time the certificates of merger reflecting the Merger were filed with the Secretaries of State of California and Delaware (the "Effective Time"), each of Biond Photonics' shares of capital stock issued and outstanding immediately prior to the closing of the Merger was converted into the right to receive (a) 1.299135853 shares of our common stock (the "Common Share Conversion Ratio"), with the maximum number of shares of our common stock issuable to the former holders of Biond Photonics' capital stock equal to 4,100,000 after adjustments due to rounding for fractional shares. Immediately prior to the Effective Time, an aggregate of 2,500,000 shares of our common stock owned by our stockholders prior to the Merger were forfeited and cancelled (the "Stock Forfeiture").

The issuance of shares of our common stock to Biond Photonics' former security holders are collectively referred to as the "Share Conversion."

The Merger Agreement contained customary representations and warranties and pre- and post-closing covenants of each party and customary closing conditions.

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As a condition to the Merger, we entered into an indemnity agreement with our former officer and directors (the "Pre-Merger Indemnity Agreement"), pursuant to which we agreed to indemnify such former officer and directors for actions taken by them in their official capacities relating to the consideration, approval and consummation of the Merger and certain related transactions.

The Merger was treated as a recapitalization and reverse acquisition for financial reporting purposes. Biond Photonics is considered the acquirer for accounting purposes, and our historical financial statements before the Merger will be replaced with the historical financial statements of Biond Photonics before the Merger in future filings with the SEC. The Merger is intended to be treated as a tax-free reorganization under Section 368(a) of the Internal Revenue Code of 1986, as amended.

#### Note 2 - Summary of Significant Accounting Policies

## Basis of Presentation

The accompanying unaudited interim consolidated financial statements have been presented in accordance with accounting principles generally accepted in the United States of America ("GAAP") for interim financial information and the instructions to Article 8 of Regulation S-X. Accordingly, the financial statements do not include all of the information and notes required by GAAP for complete financial statements. The consolidated financial statements as of March 31, 2023 and 2022, are unaudited; however, in the opinion of management such interim condensed consolidated financial statements reflect all adjustments, consisting solely of normal recurring adjustments, necessary for a fair presentation of the results for the periods presented. The accompanying financial information should be read in conjunction with the financial statements and the notes thereto in the Company's most recent Annual Report on Form 10-K, as filed with the Securities and Exchange Commission (the "SEC") on September 28, 2022. The results of operations for the period presented are not necessarily indicative of the results that might be expected for future interim periods or for the full year.

The summary of significant accounting policies presented below is designed to assist in understanding the Company's financial statements. Such financial statements and accompanying notes are the representations of the Company's management, who is responsible for their integrity and objectivity.

#### Going Concern

The Company incurred a net loss of \$3,451,699 and \$4,071,391 for the year ended June 30, 2022 and the nine months ended March 31, 2023, respectively. In addition, the Company is in the research and development stage and has not generated revenue to date. In order to support its operations, the Company will require additional infusions of cash from the sale of equity instruments or the issuance of debt instruments, or the commencement of profitable revenue generating activities. If adequate funds are not available or are not available on acceptable terms, the Company's ability to fund its operations, develop or enhance its sensors in the future or respond to competitive pressures would be significantly limited. Such limitations could require the Company to curtail, suspend or discontinue parts of its business plan.

These conditions may raise substantial doubt about the Company's ability to continue as a going concern. The accompanying financial statements have been prepared in conformity with GAAP, which contemplate continuation of the Company as a going concern. The financial statements do not include any adjustments relating to the recoverability and classification of recorded asset amounts or the amounts and classification of liabilities that could result from the outcome of this uncertainty. The financial statements do not include any adjustments that might be necessary should the Company be unable to continue as a going concern.

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#### Basic Net Income (Loss) Per Share

Basic income (loss) per share is computed by dividing net income (loss) available to common shareholders by the weighted average number of common shares outstanding during the period. The number of shares prior to the merger have been restated to consider the conversion into the shares of the legal acquirer.

#### Use of Estimates and Assumptions

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. The Company bases its estimates and assumptions on current facts, historical experience and various other factors that it believes to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities. The actual results experienced by the Company may differ materially and adversely from the Company's estimates. To the extent there are material differences between the estimates and the actual results, future results of operations will be affected.

#### Reclassification of Prior Year Presentation

For the three and nine months ended March 31, 2022, research & development expenses of \$165,956 and \$350,195, respectively, have been reclassified for consistency with the current year presentation.

#### Fair Value of Financial Instruments

As defined in Financial Accounting Standards Board ("FASB") ASC Topic No. 820, "Fair Value Measurements and Disclosures" ("ASC 820"), fair value is the price that would be received to sell an asset or paid to transfer the liability in an orderly transaction between market participants at the measurement date. In determining fair value, the Company uses the market or income approach. Based on this approach, the Company utilizes certain assumptions about the risk inherent in the inputs to the valuation technique. These inputs can be readily observable, market-corroborated or generally unobservable inputs. The Company utilizes valuation techniques that maximize the use of observable inputs and minimize the use of unobservable inputs. Based on the observability of the inputs used in the valuation techniques, the Company is required to provide the following information according to the fair value hierarchy. The fair value hierarchy ranks the quality and the reliability of the information used to determine fair values. As a basis for considering these assumptions, ASC 820 defines a three-tier value hierarchy that prioritizes the inputs used in the valuation methodologies in measuring fair value.

- Level 1 Unadjusted quoted prices in active, accessible market for identical assets or liabilities
- Level 2 Other inputs that are directly or indirectly observable in the marketplace
- Level 3 Unobservable inputs which are supported by little or no market activity

The fair value hierarchy also requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value.

The carrying values of the Company's cash, accounts payable, and accrued expenses approximate their fair value due to the relatively short maturity of these items.

# Concentration of Risk

The Company maintains its cash in bank deposit accounts which, at times, may exceed federally insured limits. The Company has not experienced any losses in such accounts.

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# Property and Equipment

Property, equipment and leasehold improvements are reported at historical cost, net of accumulated depreciation and amortization. Depreciation is computed using the straight-line method over the estimated useful lives of the assets. Equipment is depreciated over five years, and leasehold improvements are amortized over the remaining lease term. Repairs and maintenance to these assets are charged to expense as incurred; major improvements enhancing the function and/or the asset's useful life are capitalized. When items are sold or retired, the related cost and accumulated depreciation are removed from the accounts and any gains or losses arising from such transactions are recognized.

#### Intangible Assets

Intangible assets are associated with the Aeluma.com domain name and are amortized on a straight-line basis over five years.

#### Cash and Cash Equivalents

The Company considers cash in banks, deposits in transit, and highly liquid debt instruments purchased with original maturities of three months or less to be cash and cash equivalents. The Company's accounts are insured by the FDIC but at times may exceed federally insured limits.

#### Income Taxes

The Company is expected to have net operating loss carryforwards that it can use to offset a certain amount of taxable income in the future. The Company is currently analyzing the amount of loss carryforwards that will be available to reduce future taxable income. The resulting deferred tax assets will be offset by a valuation allowance due to the uncertainty of its realization. The primary difference between income tax expense attributable to continuing operations and the amount of income tax expense that would result from applying domestic federal statutory rates to income before income taxes relates to the recognition of a valuation allowance for deferred income tax assets.

The Company has adopted FASB ASC 740-10, 'Income Taxes' which clarifies the accounting for uncertainty in income taxes recognized in an enterprise's financial statements and prescribes a recognition threshold of more likely than not as a measurement process for financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. In making this assessment, a Company must determine whether it is more likely than not that a tax position will be sustained upon examination, based solely on the technical merits of the position and must assume that the tax position will be examined by taxing authorities. The Company's policy is to include interest and penalties related to unrecognized tax benefits in income tax expense. Interest and penalties totaled \$0 for periods presented. The Company's net operating loss carryforwards are subject to IRS examination until they are fully utilized, and such tax years are closed.

The Company will file tax returns in the U.S. federal jurisdiction and the state of California. The Company's federal and state return form are subject to review by the taxing authorities. The Company is not currently under examination by any taxing authority, nor has it been notified of an impending examination.

#### Stock-Based Compensation

The Company accounts for stock-based compensation arrangements in accordance with guidance issued by the FASB, which requires the measurement and recognition of compensation expense for all share-based payment awards made to employees, consultants, and directors based on estimated fair values.

The Company estimates the fair value of stock-based compensation awards on the date of grant using an option-pricing model. The value of the portion of the award that is ultimately expected to vest is recognized as an expense over the requisite service periods in the Company's statements of operations. The Company estimates the fair value of stock-based compensation awards using the Black-Scholes model. This model requires the Company to estimate the expected volatility and value of its common stock and the expected term of the stock options, all of which are highly complex and subjective variables. For employees and directors, the expected life was calculated based on the simplified method as described by the SEC Staff Accounting Bulletin No. 110, Share-Based Payment. For other service providers, the expected life was calculated using the contractual term of the award. The Company's estimate of expected volatility was based on the volatility of peers. The Company has selected a risk-free rate based on the implied yield available on U.S. Treasury securities with a maturity equivalent to the expected term of the options. We account for forfeitures upon occurrence.

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#### Note 3 - Stockholders' Equity

#### Authorized Shares

The Company's Articles of Incorporation authorize the issuance of two classes of shares of stock. The total number of shares which this corporation is authorized to issue is 50,000,000 shares of \$0.0001 par value common stock and 10,000,000 of \$0.0001 par value preferred stock. No preferred shares were issued as of March 31, 2023.

## Common Stock Offering

Immediately following the Merger, on June 22, 2021, we sold 3,482,500 shares of our common stock pursuant to an initial closing of a private placement offering at a purchase price of \$2.00 per share, with gross proceed of \$6,965,000 (before deducting placement agent fees and expenses of \$949,736). We held a second closing on June 28, 2021 for an additional 402,500 shares of our common stock, with gross proceed of \$805,000 (before deducting placement agent fees and expenses of \$109,769) and a third and final close on July 1, 2021 for an additional 115,000, with gross proceed of \$230,000 (before deducting placement agent fees and expenses of \$23,070). Accordingly, we sold a total of 4,000,000 shares of our common stock with a total gross proceeds of \$8,000,000 (before deducting total placement agent fees and expenses of \$1,082,577). The private placement offering is referred to herein as the "Offering."

On December 12, 2022, we sold an aggregate of 517,000 shares of common stock in a private placement offering at a price of \$3.00 per share, with gross proceeds of \$1,551,000 (before deducting placement agent fees and expenses of \$124,385). On January 10, 2023, we sold an aggregate of 214,667 shares of common stock, with gross proceeds of \$644,000 (before deducting placement agent fees and expenses of \$28,640), pursuant to that same private placement. On March 31, 2023, we sold an aggregate of 715,665 shares of common stock, with gross proceeds of \$2,147,000 (before deducting placement agent fees and expenses of \$117,830), pursuant to the same private placement. Accordingly, as of March 31, 2023, we sold a total of 1,447,332 shares of our common stock with a total gross proceeds of \$4,342,000 (before deducting total placement agent fees and expenses of \$270,855) in this private placement.

The Offering was exempt from registration under Section 4(a)(2) of the Securities Act and Rule 506 of Regulation D promulgated by the SEC thereunder. The common stock in the Offering was sold to "accredited investors," as defined in Regulation D, and was conducted on a "reasonable best efforts" basis.

# Issued and Vested Shares to Officers

On October 27, 2020, the Company issued 1,623,920 shares of common stock to Director and CEO Jonathan Klamkin and 1,623,920 shares of common stock to Director, interim CFO and COO, Lee McCarthy for an aggregate sum of \$10,000 each. Initially 20% or 324,784 shares vested on October 27, 2020, and the remaining 1,299,136 shares vest in equal amounts, monthly over the subsequent 4 years. The stock purchase agreement contains a repurchase option whereby unvested shares may be repurchased by the Company, at the Company's option, within 90 days after employee termination. At March 31, 2023, Jonathan Klamkin had 1,109,679 vested shares and 514,241 unvested shares, and Lee McCarthy had 974,350 vested shares and 649,570 unvested shares. Lee McCarthy left the Company in November 2022.

# Registration Rights Agreement

The Company entered into a registration rights agreement that provides for certain liquidated damages upon the occurrence of a "Registration Event," which is defined as the occurrence of any of the following events: (a) the Company fails to file with the Commission the Registration Statement on or before the Registration Filing Date; (b) the Registration Statement is not declared effective by the Commission on or before the Registration Effectiveness Date; (c) after the SEC Effective Date, the Registration Statement ceases for any reason to remain effective or the Holders of Registrable Securities covered thereby are otherwise not permitted to utilize the prospectus therein to resell the Registrable Securities covered thereby, except for Blackout Periods permitted herein; or (d) following the listing or inclusion for quotation on an Approved Market, the Registrable Securities, if issued and outstanding, are not listed or included for quotation on an Approved Market, or trading of the Common Stock is suspended or halted on the Approved Market, which at the time constitutes the principal markets for the Common Stock, for more than three (3) full, consecutive Trading Days (other than as a result of (A) actions or inactions of parties other than the Company or its affiliates or of the Approved Market not reasonably in the control of the Company, or (B) suspension or halt of substantially all trading in equity securities (including the Common Stock) on the Approved Market). The maximum amount of liquidated damages that may be paid by the Company shall be an amount equal to eight percent (8%) of the shares covered by the registration rights agreement. This filing covered 11,010,002 shares. The Company currently expects to satisfy all of its obligations under the Registration Agreement and does not expect to pay any damages pursuant to this agreement; therefore, no liability has been recorded.

#### Note 4 - Stock-Based Compensation

#### Restricted Stock Awards

During six months ended June 30, 2021, the Company sold 723,008 shares of common stock to certain individuals in exchange for future management advisory services, for discounted prices price ranging from \$.0104 to \$.0195 per share. The shares are subject to restrictions that allow for repurchase of the shares by the Company due to a termination of the service agreement or other certain provisions. This repurchase right declines on a pro-rata basis over vesting periods (corresponding to the service period) ranging from 2-4 years. Related to these issuances, the Company has recorded deferred stock-based compensation for the value of the shares in excess of the purchase price paid by the advisors.

The stock-based compensation is expensed over the service period. For the three months ended March 31, 2023 and 2022, \$163,347 and \$163,348, respectively, have been amortized in the statements of operations and, for the nine months ended March 31, 2023 and 2022, \$497,302 and \$497,303, respectively, have been amortized in the statement of operations. At March 31, 2023, \$176,196 included in the deferred compensation amount on the balance sheets is expected to be expensed in the next four months.

In March 2022, the Company signed an agreement to issue 150,000 shares of common stock valued at \$300,000 to a consultant for providing consulting services to the Company for eighteen months. For the three and nine months ended March 31, 2023, \$50,000 and \$208,000, respectively, has been expensed in general and administrative in the statements of operations. At March 31, 2023, \$92,000 included in the deferred compensation amount on the balance sheets is expected to be expensed in the next six months. The 150,000 shares of common stock were issued during nine months ended March 31, 2023.

The following is a schedule summarizing restricted stock awards for the periods indicated:

	March 31, 2023							
	Three Moi	nths	Ended	Nine Mon	ths	Ended		
	Weighted Average Grant Date Number of Fair Value Shares per Price		Number of Shares		Weighted Average Grant Date Fair Value per Price			
Beginning balance	296,022	\$	1.95	344,426	\$	1.90		
Issued	-		-	150,000	\$	2.00		
Vested	(124,202)	\$	1.93	(322,606)	\$	1.92		
Forfeited	_		-	-		-		
Ending balance	171,820	\$	1.95	171,820	\$	1.95		

			March 3	1, 2022		
	Three Mor	hree Months Ended Nine M				Ended
	Number of Shares	nares per Price		Number of Shares		
Beginning balance	517,828	\$	1.90	691,232	\$	1.90
Issued	-		-	-		-
Vested	(86,702)	\$	1.90	(260,106)	\$	1.90
Forfeited	-		-	-		-
Ending balance	431,126	\$	1.90	431,126	\$	1.90
	<del></del>					

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#### Stock Options

In July 2021, the Company issued an option to purchase 10,000 shares of common stock to a director at a price of \$2.00 per share, expiring in 10 years, and an option to purchase 10,000 shares of common stock to an advisor at a price of \$2.00 per share expiring in 5 years. These options vested over periods ranging from one month to three months.

In December 2021, the Company issued options to purchase common stock to two directors in increments of 125,000 each. The options have an exercise price of \$2.00, expire in 10 years, vest 12,500 options per quarter in the first year and 9,375 per quarter for the following two years.

In February of 2022, the company granted 16,750 in options to one director and 15,500 to another director at a price of \$2.00 per share, for committee service. These options are subject to quarterly vesting over four quarters and expire in 10 years. On February 1, 2022, the Company entered into a consulting advisory agreement which grants 2,500 options with every patent filing. On February 4, 2022, the advisor was granted 2,500 options with an exercise price of \$2.00 and an expiration date of ten years.

In April of 2022, the Company issued 513,000 options to purchase common stock to employees. The options have an exercise price of \$2.00 and expire in 10 years with 25% vesting after one year and the remainder scheduled to vest each quarter for three years, subject to the continued status as an employee to the Company through each vesting date.

In December of 2022, the Company issued 161,000 options to purchase common stock to employees. The options have an exercise price of \$2.00 or \$2.10 and expire in 10 years with various vesting schedules from six months to 48 months, subject to the continued status as an employee to the Company through each vesting date.

During the three months ended March 31, 2023, the Company issued 109,750 options to purchase common stock to employees and directors. The options have an exercise price of \$3.00 and expire in 10 years with various vesting schedules from 12 months to 48 months. Stock options granted to employees are subject to the continued status as an employee to the Company through each vesting date. During the three months ended March 31, 2023, the Company also issued 37,500 conditional options to purchase common

stock to non-employee advisors. The options have an exercise price of \$3.00 and expire in 10 years, vesting on the date when certain vesting conditions are met.

The Company estimates the fair value of each option award using the Black-Scholes option-pricing model. The Company used the following assumptions for to estimate the fair value of stock options for directors issued for the nine months ended March 31, 2023 and 2022:

		Nine Months En March 31,	ded
	20	)23	2022
Weighted-average fair value	\$	2.49 \$	1.48
Expected volatility		100%	100%
Expected term	5.0 year	s - 7.0 years	5.0 years
Dividend yield		0.00%	0.00%
Risk-free interest rate	1	.26% - 4.24%	1.15% - 2.41%

For the three months ended March 31, 2023 and 2022, stock-based compensation expenses for options granted were \$127,102 and \$41,114, respectively. For the nine months ended March 31, 2023 and 2022, stock-based compensation expenses for options granted were \$304,553 and \$70,783, respectively. Unrecognized stock-based compensation expense was \$1,292,801 and average expected recognition period was 2.8 years as of March 31, 2023.

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The following is a schedule summarizing employee and non-employee stock option activity for the period presented:

	Number of Options		Weighted Average Exercise Price		Aggregate Intrinsic Value (1)
Outstanding at January 1, 2023	858,750	\$	2.01	\$	846,250
Granted	147,250	\$	3.00		
Exercised	-		-		
Expired/cancelled	-		-		
Outstanding at March 31, 2023	1,006,000	\$	2.16	\$	1,449,850
Exercisable at March 31, 2023	307,375	\$	2.02	\$	486,613

(1) Represents the excess of the fair value on the last day of period (which was \$3.00 and \$3.60 as of December 31, 2022 and March 31, 2023, respectively) over the exercise price, multiplied by the number of options.

	Number of Options	Weighted Average Exercise Price			Aggregate Intrinsic Value
Outstanding at January 1, 2022	270,000	\$	2.00	\$	-
Granted	34,750	\$	2.00		
Exercised	-		-		
Expired/cancelled			-		
Outstanding at March 31, 2022	304,750	\$	2.00	\$	-
Exercisable at March 31, 2022	47,500	\$	2.00	\$	-
	Number of Options	Weighted Average Exercise Price		Aggregate Intrinsic Value (1)	
Outstanding at July 1, 2022	817,750	\$	2.00	\$	-
Granted	308,250	\$	2.41		
Exercised	-		-		
Expired/cancelled	(120,000)	\$	2.00		
Outstanding at March 31, 2023	1,006,000	\$	2.16	\$	1,449,850
Exercisable at March 31, 2023	307,375	\$	2.02	\$	486,613

(1) Represents the excess of the fair value on the last day of the period (which was \$3.60 as of March 31, 2023) over the exercise price, multiplied by the number of options.

	Number of Options	Weighted Average Exercise Price		Aggregate Intrinsic Value	
Outstanding at July 1, 2021	-	\$	-	\$	-
Granted	304,750	\$	2.00		
Exercised	-		-		
Expired/cancelled	-		-		
Outstanding at March 31, 2022	304,750	\$	2.00	\$	-
Exercisable at March 31, 2022	47,500	\$	2.00	\$	-

# Note 5 – Facility Operating Lease

On April 1, 2021, the Company commenced a 5-year operating lease for a facility in Santa Barbara, California with total lease payments of \$781,813. The Company determined the lease constitutes a Right of Use (ROU) asset and has recorded the present value of the lease payments as an asset and liability per ASC 842. The value of the asset will be amortized on a straight-line basis over the 60-month period and amortization began at the start of the lease. Additionally, the lease agreement waived the first three months of rent with payments commencing July 2021. At the commencement of the lease, the net present value of the lease payments was 767,553. In addition to these lease payments, the Company is also responsible for its shares of common area operating expenses and electricity. Such expenses are considered variable costs and are not included in the measurement of the lease liability. The lease agreement also provides for the option to extend the lease for two additional sixty-month periods. The lease payments for these

The following table presents maturities of operating lease liabilities on an undiscounted basis as of March 31, 2023:

Fiscal 2023	\$ 41,017
Fiscal 2024	165,096
Fiscal 2025	169,224
Fiscal 2026	 129,283
Total	504,620
Less imputed interest	 (5,850)
Total operating lease liability	498,770
Less: current portion	 160,882
Lease liability, long term	\$ 337,888

The lease term and the discount rate for the lease at March 31, 2023 is 3.0 years and 0.75%, respectively. The total lease payments were \$24,360 and \$39,041 for the three months ended March 31, 2023 and 2022, respectively and \$97,078 and \$117,124 for the nine months ended March 31, 2023 and 2022, respectively. The variable costs for common area operating expenses and electricity were \$54,643 and \$55,516 for the three months ended March 31, 2023 and 2022, respectively, and \$228,454, and \$173,488 for the nine months ended March 31, 2023 and 2022, respectively.

Beginning April 1, 2021, the Company began subleasing a portion of their facility. The sub-lease provides for base monthly rent of \$13,013 through May 31, 2021 and \$8,400 starting June 1, 2021 plus common area operating and utility costs. The sublease was amended again on May 17, 2022 to sublease a smaller portion of the property at a base rental rate of \$5,200 per month effective June 1, 2022. Of rental income, including reimbursement of common area operating and utility costs, the Company recognized \$23,405 and \$55,689 for the three months ended March 31, 2023 and 2022, respectively, and \$128,921 and \$227,589 for the nine months ended March 31, 2023 and 2022, respectively.

#### Note 6 - Warrants to Purchase Common Stock

In connection with the Offering on December 22, 2022, the Company issued warrants of 29,067 to purchase common stock to the Placement Agents. The warrants carry a term of 5 years and an exercise price of \$3.00. In connection with the Offering on January 10 and March 31, 2023, the Company issued warrants of 4,933 and 6,720, respectively, to purchase common stock to the Placement Agents. The warrants carry a term of 5 years and an exercise price of \$3.00.

The following warrants to purchase common stock were outstanding as of March 31, 2023:

Number of Shares	Exercise Price	Expiration Date
360,000	\$ 2.00	June 28, 2026
29,067	3.00	December 22, 2027
4,933	3.00	January 10, 2028
6,720	3.00	March 31, 2028
400,720		

# Note 7 - Subsequent Events

One May 10, 2023, the Company held the final closing of the Offering, pursuant to which they issued an aggregate of 570,166 shares of its common stock for aggregate gross proceeds of \$1,710,500. Pursuant to the final closing, the Company paid a cash placement agent fee in the amount of \$136,840 and will issue placement agent warrants to purchase up to 44,933 shares of common stock at an exercise price of \$3.00 per share.

The Company has evaluated subsequent events and transactions that occurred after March 31, 2023 up through the date the Company issued these unaudited consolidated financial statements on May 15, 2023. All subsequent events requiring recognition as of March 31, 2023 have been incorporated into these unaudited consolidated financial statements and there are no other subsequent events that require disclosure in accordance with FASB ASC Topic 855, "Subsequent Events."

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## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

# FORWARD-LOOKING INFORMATION

The following information should be read in conjunction with Aeluma, Inc. and its subsidiaries ("we", "us", "our", or the "Company") unaudited financial statements and the notes thereto contained elsewhere in this report. Information in this Item 2, "Management's Discussion and Analysis of Financial Condition and Results of Operations," and elsewhere in this Form 10-Q that does not consist of historical facts, are "forward-looking statements." Statements accompanied or qualified by, or containing words such as "may," "will," "should," "believes," "expects," "intends," "plans," "projects," "estimates," "predicts," "potential," "outlook," "forecast," "anticipates," "presume," and "assume" constitute forward-looking statements, and as such, are not a guarantee of future performance.

Forward-looking statements are subject to risks and uncertainties, certain of which are beyond our control. Actual results could differ materially from those anticipated as a result of the factors described in the "Risk Factors" and detailed in our other Securities and Exchange Commission ("SEC") filings. Risks and uncertainties can include, among others, international, national and local general economic and market conditions: demographic changes; the ability of the Company to sustain, manage or forecast its growth; the ability of the Company to successfully make and integrate acquisitions; raw material costs and availability; new product development and introduction; existing government regulations and changes in, or the failure to comply with, government regulations; adverse publicity; competition; the loss of significant customers or suppliers; fluctuations and difficulty in forecasting operating results; changes in business strategy or development plans; business disruptions; the ability to attract and retain qualified personnel; the ability to obtain sufficient financing to continue and expand business operations; the ability to develop technology and products; changes in technology and the development of technology and intellectual property by competitors; the ability to protect technology and develop intellectual property; and other factors referenced in this and previous filings. Consequently, investors should not place undue reliance on forward-looking statements as predictive of future results.

Because of these risks and uncertainties, the forward-looking events and circumstances discussed in this report or incorporated by reference might not transpire. You should review the disclosure under the heading "Risk Factors" in other filings we make with the SEC for a discussion of important factors that could cause actual results to differ

materially from the results described in or implied by the forward-looking statements contained in the following discussion and analysis.

The Company disclaims any obligation to update the forward-looking statements in this report.

#### Overview

On June 22, 2021, the Company, Acquisition Sub and Biond Photonics entered into an Agreement and Plan of Merger and Reorganization (the "Merger Agreement"). Pursuant to the terms of the Merger Agreement, on June 22, 2021 (the "Closing Date"), Biond Photonics merged with and into Acquisition Sub, with Acquisition Sub continuing as the surviving corporation and our wholly-owned subsidiary.

As a result of the Merger, we acquired the business of Biond Photonics, a California corporation, doing business as Aeluma. At the time the certificates of merger reflecting the Merger were filed with the Secretaries of State of California and Delaware (the "Effective Time"), each of Biond Photonics' shares of capital stock issued and outstanding immediately prior to the closing of the Merger was converted into the right to receive (a) 1.299135853 shares of our common stock (the "Common Share Conversion Ratio"), with the maximum number of shares of our common stock issuable to the former holders of Biond Photonics' capital stock equal to 4,100,002 after adjustments due to rounding for fractional shares. Immediately prior to the Effective Time, an aggregate of 2,500,000 shares of our common stock owned by our stockholders prior to the Merger were forfeited and cancelled (the "Stock Forfeiture").

The issuance of shares of our common stock to Biond Photonics' former security holders are collectively referred to as the "Share Conversion."

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The Merger Agreement contained customary representations and warranties and pre- and post-closing covenants of each party and customary closing conditions.

As a condition to the Merger, we entered into an indemnity agreement with our former officer and directors (the "Pre-Merger Indemnity Agreement"), pursuant to which we agreed to indemnify such former officer and directors for actions taken by them in their official capacities relating to the consideration, approval and consummation of the Merger and certain related transactions.

The Merger was treated as a recapitalization and reverse acquisition for us for financial reporting purposes. Biond Photonics is considered the acquirer for accounting purposes, and our historical financial statements before the Merger were replaced with the historical financial statements of Biond Photonics before the Merger in future filings with the SEC. The Merger is intended to be treated as a tax-free reorganization under Section 368(a) of the Internal Revenue Code of 1986, as amended.

The issuance of securities pursuant to the Share Conversion was not registered under the Securities Act, in reliance upon the exemption from registration provided by Section 4(a)(2) of the Securities Act, which exempts transactions by an issuer not involving any public offering, and Rule 506 of Regulation D promulgated by the SEC thereunder. These securities may not be offered or sold in the U.S. absent registration or an applicable exemption from the registration requirement and are subject to further contractual restrictions on transfer.

Prior to the Merger, the sole business purpose of the Company was to seek the acquisition of or merger with, an existing company.

As a result of the consummation of the Merger, on June 22, 2021, Biond Photonics, Inc. became our wholly-owned subsidiary and the business of Biond Photonics, Inc. became the business of the Company going forward. Accordingly, at the closing, the Company ceased to be a shell company.

We develop novel optoelectronic devices for sensing and communications applications. Aeluma has pioneered a technique to manufacture devices using high performance compound semiconductor materials on large diameter silicon wafers that are commonly used to manufacture mass market microelectronics. This enables cost effective manufacturing of high performance photodetector array circuits for imaging applications in mobile devices. These devices may be used as image sensors that generate an image by detecting light, in a manner similar to a digital camera taking a picture. Our devices may incorporate additional functionality and enhanced performance to enable 3D image capture when integrated into various system architectures. This technology has the potential to greatly enhance the performance and capability of camera image sensors, LiDAR, augmented reality, facial recognition, and other applications. Aeluma has acquired a key piece of manufacturing equipment and has headquarters in Goleta, CA with a manufacturing cleanroom to house this equipment.

#### **Private Placement Offerings**

2021 Offering

Immediately following the Merger, we sold 3,482,500 shares of our common stock pursuant to an initial closing of a private placement offering at a purchase price of \$2.00 per share (the "Offering Price"). We held a second closing on June 28, 2021 for an additional 402,500 shares of our common stock and a third and final close on July 1, 2021 for an additional 115,000. Accordingly, we sold a total of 4,000,000 shares of our common stock. The private placement offering is referred to herein as the "Offering."

The aggregate gross proceeds from the three closings of the Offering were \$8,000,000 (before deducting placement agent fees and expenses of the Offering of \$1,082,575).

The three closings of the Offering were exempt from registration under Section 4(a)(2) of the Securities Act and Rule 506 of Regulation D promulgated by the SEC thereunder. The common stock in the Offering was sold to "accredited investors," as defined in Regulation D, and was conducted on a "reasonable best efforts" basis.

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In connection with the Offering and subject to the closing of the Offering, we agreed to pay the placement agent, GP Nurmenkari Inc. (the "Placement Agent"), a U.S. registered broker-dealer, a cash placement fee of 10% of the gross proceeds raised from investors in the Offering (other than the first \$630,000 of common stock sold to pre-Merger Biond Photonics shareholders and their friends and family, for which the Placement Agent received a 3% cash fee, and \$170,000 of common stock sold to pre-Merger Biond Photonics friends and family for which the Placement Agent received no cash fee) and to issue to it 50,000 shares of our common stock and warrants to purchase a number of shares of our common stock equal to 10% of the number of shares of common stock sold in the Offering (other than the first \$800,000 of common stock sold to pre-Merger Biond Photonics shareholders and their friends and family), with a term of five years and an exercise price of \$2.00 per share (the "Placement Agent Warrants"). We also agreed to pay certain expenses of the Placement Agent in connection with the Offering.

As a result of the foregoing, we paid the Placement Agent an aggregate commission of \$748,900 and issued to it 50,000 shares of our common stock and Placement Agent Warrants to purchase 360,000 shares of our common stock in connection with the two closings of the Offering. We have also reimbursed the Placement Agent for approximately \$265,000 of legal and other expenses incurred in connection with the Offering.

A note payable to an officer of Parc Investments, Inc. in the amount of \$50,000 was repaid directly from the proceeds from the Offering.

Subject to certain customary exceptions, we agreed to indemnify the Placement Agent to the fullest extent permitted by law against certain liabilities that may be incurred in connection with the Offering, including certain civil liabilities under the Securities Act, and, where such indemnification is not available, to contribute to the payments the Placement Agent and their sub-agents may be required to make in respect of such liabilities.

#### 2022 Offering

On December 22, 2022, we entered into subscription agreements (the "2022 Subscription Agreement") with 21 accredited investors ("Investors"), pursuant to which the Investors purchased an aggregate of 517,000 shares of our common stock, par value \$0.0001 per share at a per share purchase price of \$3.00, for aggregate gross proceeds of \$1,551,000 before deducting placement agent fees and expenses of \$124,385 (the "2022 Offering"). We held a second closing of the 2022 Offering on January 10, 2023, pursuant to which we issued 214,667 shares of common stock for aggregate gross proceeds of \$644,000 before deducting placement agent fees and expenses of \$28,640. We held a third closing of the 2022 Offering on March 31, 2023, pursuant to which we issued 715,665 shares of common stock for aggregate gross proceeds of \$2,147,000 before deducting placement agent fees and expenses of \$117,830.

The three closings of the 2022 Offering were exempt from registration under Section 4(a)(2) of the Securities Act and Rule 506 of Regulation D promulgated by the SEC thereunder. The common stock in the 2022 Offering was sold to "accredited investors," as defined in Regulation D, and was conducted on a "reasonable best efforts" basis.

In connection with the 2022 Subscription Agreement, the Company also entered into a Registration Rights Agreement with the Investors, pursuant to which the Company agreed to register all of the shares of common stock issued in the 2022 Offering, including the shares of common stock underlying the warrant issued to the placement agent.

Pursuant to the 2022 Offering, the Company has paid a cash placement agent fee of \$252,360 and issued placement agent warrants ("2022 Placement Agent Warrants") to purchase up to 40,720 shares of common stock at an exercise price of \$3.00 per share. We also agreed to pay certain expenses of the placement agent in connection with the 2022 Offering.

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## **Plan of Operations**

We have been developing our materials and characterization capabilities at our headquarters in Goleta, CA, in connection with the further development of our business and the implementation of our plan of operations. We have installed some key manufacturing equipment at our headquarters and will continue to develop relationships with manufacturing partners to carry out certain steps of our manufacturing processes externally. We have gained access to a rapid prototyping facility and are leveraging this access to fabricate early-stage prototypes. In the future, we intend to implement appropriate quality and manufacturing controls. Some equipment was procured previously, and other equipment is being procured through purchase orders with equipment vendors. The COVID-19 pandemic has adversely disrupted, and may further disrupt, the operations at certain of our suppliers and other third-party providers. Lead times for certain materials and parts ordered have been longer than anticipated and on-site support for equipment maintenance has been challenging to schedule. Spare parts have been procured to minimize disruption to our development. The rapid prototyping facility that we access for development was closed for a brief period of time at the start of the COVID-19 pandemic. It has been open for unlimited access since Aeluma has first gained access.

The primary sources of funding for equipment procurement and installation are the seed funding raised prior to becoming a public company and the funding raised from our financing during June/July of 2021. We have also leveraged funds to continue strengthening our intellectual property including patent applications, trademarks, and development of trade secrets and manufacturing process recipes. We will continue to develop our manufacturing and product development strategy by further engaging customers and strategic partners.

# **Limited Operating History**

We cannot guarantee that the proceeds from the Offering will be sufficient to carry out all of our business plans. Our business is subject to risks inherent in growing an enterprise, including limited capital resources, risks inherent in the research and development process and possible rejection of our products in development.

If financing is not available on satisfactory terms, we may be unable to carry out all of our operations. Equity financing will result in dilution to existing stockholders.

#### **Results of Operations**

## Nine months ended March 31, 2023 compared to the nine months ended March 31, 2022

Our results of operations for the nine-month period ended March 31, 2023, as compared to the nine-month period ended March 31, 2022, were as follows (some balances on the prior period's combined financial statements have been reclassified to conform to the current period presentation):

	Nine Months Ended March 31,				
	2023		2022		Change '23 vs. '22
Revenue	\$ 	\$	_	\$	-
Operating expenses	4,290,077		2,370,005		1,920,072
Other income	 218,686		229,283		(10,597)
Loss before income tax expense	(4,071,391)		(2,140,722)		(1,930,669)
Income tax expense	-		_		-
Net loss	\$ (4,071,391)	\$	(2,140,722)	\$	(1,930,669)

Net revenue: We are pre-revenue and, accordingly recorded no revenues for either the nine months ended March 31, 2023 or 2022.

Operating expenses: During the nine months ended March 31, 2023 and 2022, we incurred \$4,290,077 and \$2,370,005, respectively, of operating expenses. This increase was due to the start-up of operations and stock-based compensation expenses related to employees, advisors and consulting agreements.

<u>Sub-lease rental income and other income:</u> During the nine months ended March 31, 2023 and 2022, the Company recorded net rental and other income of \$218,686 and \$229,283, respectively. The decrease was due to the reduced rental space to a sub-lease to our tenant, offset by an increase in other income.

Income tax expense: The Company did not record income tax expense for either of the nine months ended March 31, 2023 and 2022, as such amounts are insignificant.

Net Loss: Net loss was \$4,071,391 for the nine months ended March 31, 2023, as compared to \$2,140,722 for the same period of 2022 for start-up of operations and stock-based compensation expenses related to employees, advisors and consulting agreements.

#### Capital Resources and Liquidity

Our financial statements have been presented on the basis that are a going concern, which contemplates the realization of assets and satisfaction of liabilities in the normal course of business. As presented in the financial statements, we incurred a net loss of \$4,071,391 for the nine months ended March 31, 2023 and losses are expected to continue in the near term. The accumulated deficit was \$7,753,875. We have been funding our operations through private loans and the sale of common stock in private placement transactions.

Management anticipates that significant additional expenditures will be necessary to develop and expand our business before significant positive operating cash flows can be achieved. Our ability to continue as a going concern is dependent upon our ability to raise additional capital and to ultimately achieve sustainable revenues and profitable operations. At March 31, 2023, we had \$4,857,255 of cash on hand. These funds are insufficient to complete our business plan and, as a consequence, we will need to seek additional funds, primarily through the issuance of debt or equity securities for cash to operate our business. No assurance can be given that any future financing will be available or, if available, that it will be on terms that are satisfactory to us. Even if we are able to obtain additional financing, it may contain undue restrictions on our operations, in the case of debt financing or cause substantial dilution for our stockholders, in the case of equity financing.

Management has undertaken steps as part of a plan to improve operations with the goal of sustaining our operations for the next twelve months and beyond. These steps include (a) raising additional capital and/or obtaining financing; (b) controlling overhead and expenses; and (c) executing material sales or research contracts. There can be no assurance that the Company can successfully accomplish these steps and it is uncertain that the Company will achieve a profitable level of operations and obtain additional financing. There can be no assurance that any additional financing will be available to the Company on satisfactory terms and conditions, if at all. As of the date of this Report, we have not entered into any formal agreements regarding the above.

In the event the Company is unable to continue as a going concern, the Company may elect or be required to seek protection from its creditors by filing a voluntary petition in bankruptcy or may be subject to an involuntary petition in bankruptcy. To date, management has not considered this alternative, nor does management view it as a likely occurrence.

We had net working capital of \$4,538,999 and \$4,058,409 at March 31, 2023 and June 30, 2022, respectively. Current assets increased \$893,963 to \$5,324,811 at March 31, 2023 from \$4,430,848 at June 30, 2022, primarily due to the 2022 Offering, primarily offset by net loss of \$4,071,391 for the nine months ended March 31, 2023. Current liabilities increased \$413,373 to \$785,812 at March 31, 2023 from \$372,439 at June 30, 2022, due primarily to a \$343,548 increase in spending activities in accounts payable.

The following table shows a summary of our cash flows for the periods presented:

	1	Nine Months Ended March 31,				
	_	2023 2022			Change '23 vs. '22	
Net cash (used in) provided by						
Operating activities	\$	(2,699,033)	\$	(1,416,839)	\$	(1,282,194)
Investing activities		(255,579)		(716,499)		460,920
Financing activities		4,071,145		161,930		3,909,215
Increase (decrease) in cash	\$	1,116,533	\$	(1,971,408)	\$	3,087,941

Net cash used in our operating activities were \$2,699,033 and \$1,416,839 for the nine months ended March 31, 2023 and 2022, respectively. The increase of \$1,282,194 was due mainly to a \$1,930,669 increase in net loss.

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Net cash used in our investing activities was \$255,579 and \$716,499 for the nine months ended March 31, 2023 and 2022, respectively. Investing activity for the nine months ended March 31, 2022 was related to the setup of our new facility.

Our financing activities generated a cash inflow of \$4,071,145 and \$161,930 for the nine months ended March 31, 2023 and 2022, respectively, due to the offerings described above.

# **Critical Accounting Policies**

The preparation of financial statements in accordance with U.S. GAAP requires us to make estimates and assumptions affecting the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of net revenues and expenses in the reporting period. We base our estimates and assumptions on current facts, historical experience and various other factors that we believe to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities and the accrual of costs and expenses that are not readily apparent from other sources. We continually review the estimates and underlying assumptions to ensure they are appropriate for the circumstances. Accounting assumptions and estimates are inherently uncertain and actual results may differ materially from our estimates.

A summary of our other critical accounting policies is included in Management's Discussion and Analysis of Financial Condition and Results of Operations contained in our Annual Report on Form 10-K for the year ended June 30, 2022. During the nine months ended March 31, 2023, there were no significant changes in our critical accounting policies.

# ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Not applicable.

## ITEM 4. CONTROLS AND PROCEDURES

Evaluation of Disclosure Controls and Procedures

As of the end of the nine-month period ended March 31, 2023, we carried out an evaluation, under the supervision and with the participation of management, including our chief executive officer and principal financial officer, of the effectiveness of the design and operation of our disclosure controls and procedures. Based upon those evaluations, management concluded that our disclosure controls and procedures were not effective as of March 31, 2023 to cause the information required to be disclosed by us in reports

that we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods prescribed by SEC, and that such information is accumulated and communicated to management, including our chief executive officer and principal financial officer, as appropriate, to allow timely decisions regarding required disclosure.

Going forward from this filing, the Company intends to work on maintaining disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) of the Securities Exchange Act of 1934, as amended (the "Exchange Act") that are designed to be effective in providing reasonable assurance that information required to be disclosed in our reports under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the rules and forms of the SEC, and that such information is accumulated and communicated to our management to allow timely decisions regarding required disclosure.

In designing and evaluating disclosure controls and procedures, management recognizes that any controls and procedures, no matter how well designed and operated, can provide only reasonable, not absolute assurance of achieving the desired objectives. Also, the design of a control system must reflect the fact that there are resource constraints and the benefits of controls must be considered relative to their costs. Because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, have been detected. These inherent limitations include the realities that judgments in decision-making can be faulty and that breakdowns can occur because of simple error or mistake. The design of any system of controls is based, in part, upon certain assumptions about the likelihood of future events and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions.

Changes in Internal Control over Financial Reporting

During the quarter covered by this Report, there were no changes in our internal control over financial reporting that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting.

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#### **PART II - OTHER INFORMATION**

#### ITEM 1. LEGAL PROCEEDINGS

From time to time, the Company may become a party to litigation or other legal proceedings that it considers to be a part of the ordinary course of its business. To the best of our knowledge, the Company is not currently involved in any legal proceedings that could reasonably be expected to have a material adverse effect on our business, prospects, financial condition or results of operations; however, the Company may become involved in material legal proceedings in the future.

#### ITEM 1A. RISK FACTORS

We are a smaller reporting company as defined by Rule 12b-2 of the Securities Exchange Act of 1934 and, as such, are not required to provide the information under this item.

## ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

During the period covered by this report, the Company has not issued unregistered securities to any person, except as described below. None of these transactions involved any underwriters, underwriting discounts or commissions, except as specified below, or any public offering, and, unless otherwise indicated below, the Registrant believes that each transaction was exempt from the registration requirements of the Securities Act by virtue of Section 4(a)(2) thereof and/or Rule 506 of Regulation D promulgated thereunder, and/or Regulation S promulgated thereunder regarding offshore offers and sales. All recipients had adequate access, though their relationships with the Registrant, to information about the Registrant.

On January 10, 2023, we held a second close of a private placement, pursuant to which we issued an aggregate of 214,667 shares of our common stock for aggregate gross proceeds of \$644,000. On March 31, 2023, we held the third closing of a private placement, pursuant to which we issued an aggregate of 715,665 shares of our common stock for aggregate gross proceeds of \$2,147,000. Accordingly, as of March 31, 2023, the Company received gross proceeds of \$4,342,000, pursuant to the Offering.

#### ITEM 3. DEFAULTS UPON SENIOR SECURITIES

None

#### ITEM 4. MINE SAFETY DISCLOSURES

Description

Not applicable.

# ITEM 5. OTHER INFORMATION

None.

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## ITEM 6. EXHIBITS

Evhibit No

EXHIBIT NO.	Description
2.1	Agreement and Plan of Merger and Reorganization among Parc Investments, Inc., Aeluma Operating Co. and Biond Photonics, Inc.**
3.1	Certificate of Merger relating to the merger of Aeluma Operating Co. with and into Biond Photonics, Inc., filed with the Secretary of State of the State of
	California on June 22, 2021**
3.2	Amended and Restated certificate of incorporation, filed with the Secretary of State of the State of Delaware on June 22, 2021**
3.3	Amended and Restated Bylaws.**
4.1	Form of Lock Up Agreement**
4.2	Form of Placement Agent Warrant**
10.2	Form of Post-Merger Indemnification Agreement**
10.3	Form of Pre-Merger Indemnification Agreement**
10.4	Form of Subscription Agreement, dated June 22, 2021, by and between the Company and the parties thereto**
10.5	Registration Rights Agreement, dated June 22, 2021, by and between the Company and the parties thereto**
10.6+	2021 Equity Incentive Plan and form of award agreements**
10.7	Restricted Stock Purchase Agreement between Biond Photonics, Inc. and Mr. Klamkin****

10.8	Restricted Stock Purchase Agreement between Biond Photonics, Inc. and Mr. McCarthy***
10.9	Advisor Restricted Stock Purchase Agreement between Biond Photonics, Inc. and Mr. DenBaars, dated December 21, 2020****
10.10	Advisor Restricted Stock Purchase Agreement between Biond Photonics, Inc. and Mr. DenBaars, dated June 10, 2021****
10.11	Advisory Agreement between Biond Photonics, Inc. and Mr. DenBaars, dated December 31, 2020****
10.12	Advisory Agreement between Biond Photonics, Inc. and Mr. DenBaars, dated June 10, 2021****
10.13	Subscription Agreement dated December 22, 2022 <sup>(1)</sup>
10.14	Registration Rights Agreement dated December 22, 2022 <sup>(1)</sup>
31.1	Certification of the Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 (filed herewith)
31.2	Certification of the Principal Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 (filed herewith)
32.1	Certification of the Principal Executive Officer pursuant to U.S.C. Section 1350 As adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
	(furnished herewith)
32.2	Certification of the Principal Financial Officer pursuant to U.S.C. Section 1350 As adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
	(furnished herewith)
101.INS	Inline XBRL Instance Document
101.SCH	Inline XBRL Taxonomy Extension Schema Document.
101.CAL	Inline XBRL Taxonomy Extension Calculation Linkbase Document.
101.DEF	Inline XBRL Taxonomy Extension Definition Linkbase Document.
101.LAB	Inline XBRL Taxonomy Extension Label Linkbase Document.
101.PRE	Inline XBRL Taxonomy Extension Presentation Linkbase Document.
104	Cover Page Interactive Data File (formatted as Inline XBRL and contained in Exhibit 101).

- + Indicates a management contract or any compensatory plan, contract or arrangement.
- \*\* Incorporated by reference to the Current Report on Form 8-K filed on June 28, 2021.
- \*\*\* Incorporated by reference to the Current Report on Form 8-K filed on July 1, 2021.

Date: May 15, 2023

- \*\*\*\* Incorporated by reference to the Registration Statement on Form S-1/A filed on October 15, 2021.
- (1) Incorporated by reference to the Current Report on Form 8-K filed on December 23, 2022.

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## **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf of the undersigned thereunto duly authorized.

Aeluma, Inc. (Registrant)

By: /s/ Jonathan Klamkin

Jonathan Klamkin

President, Chief Executive Officer and Principal Financial Officer (Principal Executive Officer and Principal Financial

and Accounting Officer)